

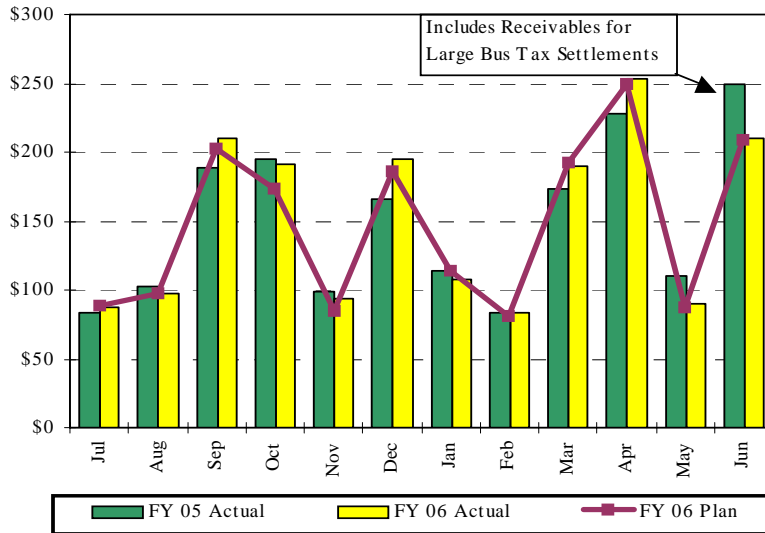
State Of New Hampshire Monthly Revenue Focus

Department of Administrative Services

Commissioner Donald S. Hill

June
FY 2006

Monthly Unrestricted Revenue



This June 2006 Monthly Revenue Focus represents **PRELIMINARY ACCRUAL** for fiscal 2006 and is **UNAUDITED**. This report includes cash collected during FY06 and preliminary accounts receivable adjustments. Final accrual results will be available at the conclusion of the audit after year-end accounts receivable and other adjustments are analyzed. In doing comparisons to the prior year, note that fiscal 2005 revenues represent final audited results. Revenue for the General and Education funds totaled \$2,173.9 million, which exceeded the plan by \$47.3 million. This strong fiscal year performance over plan was seen primarily from Business Taxes.

Business Taxes (BPT & BET) totaled \$539.5 million for the year, which were \$47.9 million ahead of plan and \$47.5 million (9.7%) above the prior year. The growth in FY 06 was a combination of one-time revenue collections related to the repatriation of foreign earnings as a result of the Ameri-

can Jobs Creation Act of 2004 and increases in final returns filed in March and April. Note that during June and the 13th accounting period transfers were done to more accurately reflect the collections for BPT and BET and the allocation between the General and Education Funds.

The Tobacco Tax collected \$150.4 million for the year, \$5.9 million above plan and \$48.9 million (48.2%) above prior year. The growth over the prior year reflects the tax increase to .80 cents per pack (previously .52 cents) effective July 1, 2005.

Interest & Dividends Tax (I & D) collections were \$80.8 million and were above plan by \$10.5 million and \$12.9 million (19.0%) above prior year as a result of stronger economic growth.

The Real Estate Transfer Tax (RET) performed below expectations with receipts totaling \$158.3 million, which were below the plan by \$13.3 million (7.8%) and below prior year by \$1.5 million (.9%). See table on next page for the trend of RET as it relates to the real estate market slowdown.

Although the Meals and Rooms Tax (M&R) performed below expectations with receipts totaling \$200.0 million, which were \$6.3 million (3.1%) below plan, M&R exceeded the prior year by \$6.4 million (3.3%).

Transfers from Sweepstakes totaled \$81.1 million, which exceeded the plan by \$6.1 million and exceeded the prior year by \$10.8 million (15.4%). The growth was the result of excess revenue collections from the Lottery Commission primarily from 2 large Powerball rollover jackpots and minimal contributions from the introduction of the \$20 instant scratch ticket.

When comparing fiscal 2006 results to 2005, total unrestricted revenue for the General and Education funds were slightly ahead by .6% or \$12.0 million. Offsetting the growth over the prior year from Business Taxes, M&R, Tobacco Tax, I&D and Lottery was the decrease in Medicaid Enhancement Revenues due to the implementation of MQIP which eliminated Proshare and the change in budgeting of NH DSH from unrestricted to restricted, decreases in Estate and Legacy from the phase out of the tax, decreases in the statewide property tax as a result of rate changes, and shortfalls from the tobacco settlement from companies who are challenging the MSA.

Lastly, in accordance with Chapter 177, L' 05 DHHS has requested from Fiscal and was granted authority to transfer a total of \$7.5 million of excess cash revenues over plan to cover other DHHS account shortfalls.

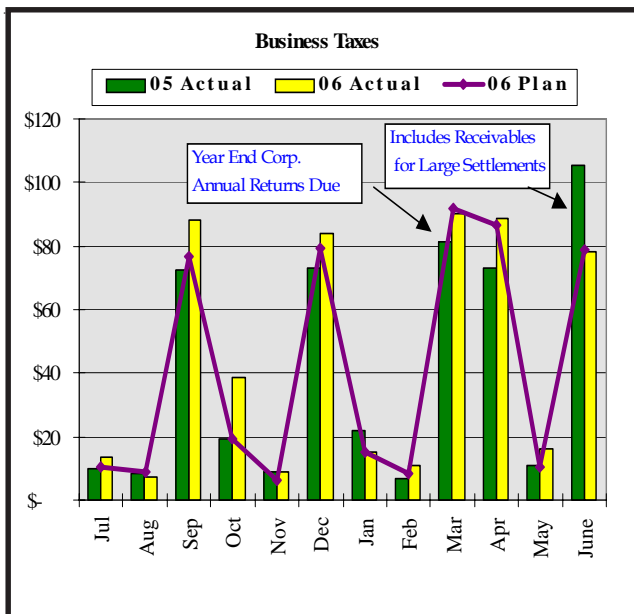
	RET Growth Analysis											Accrual Basis
	(In Millions)											
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
FY06	16.6	16.7	17.6	14.8	14.1	14.0	11.9	10.6	7.9	9.4	12.0	12.7
Plan	16.6	16.2	17.1	14.9	14.9	13.9	15.5	11.9	9.0	11.3	14.6	15.7
Month over plan	-	0.5	0.5	(0.1)	(0.8)	0.1	(3.6)	(1.3)	(1.1)	(1.9)	(2.6)	(3.0)
% Month over Plan	0%	3%	3%	-1%	-5%	1%	-23%	-11%	-12%	-17%	-18%	-19%
YTD Excess(Shortfall)	0	0.5	1.0	0.9	0.1	0.2	(3.4)	(4.7)	(5.8)	(7.7)	(10.3)	(13.3)
% YTD over Plan	0%	2%	2%	1%	0%	0%	-3%	-4%	-4%	-5%	-7%	-8%
% YTD over Prior Year	5%	2%	4%	4%	4%	5%	3%	4%	4%	3%	0%	-1%

General & Education Funds Comparison to FY 05

General & Education Funds	Monthly			Year-to-Date			% Inc/(Dec)
	FY 06 Actuals	FY 05 Actuals	Inc/(Dec)	FY 06 Actuals	FY 05 Actuals	Inc/(Dec)	
Business Profits Tax	\$ 118.0	\$ 69.4	\$ 48.6	\$ 319.4	\$ 247.3	\$ 72.1	29.2%
Business Enterprise Tax	(39.8)	36.1	(75.9)	220.1	244.7	(24.6)	-10.1%
Subtotal	78.2	105.5	(27.3)	539.5	492.0	47.5	9.7%
Meals & Rooms Tax	15.2	16.1	(0.9)	200.0	193.6	6.4	3.3%
Tobacco Tax	18.6	11.3	7.3	150.4	101.5	48.9	48.2%
Liquor Sales and Distribution	11.8	9.6	2.2	120.6	112.6	8.0	7.1%
Interest & Dividends Tax	12.4	11.7	0.7	80.8	67.9	12.9	19.0%
Insurance Tax	18.1	16.9	1.2	90.5	88.7	1.8	2.0%
Communications Tax	5.9	6.3	(0.4)	70.5	70.0	0.5	0.7%
Real Estate Transfer Tax	12.7	13.8	(1.1)	158.3	159.8	(1.5)	-0.9%
Estate & Legacy Tax	(0.6)	2.1	(2.7)	3.6	11.7	(8.1)	-69.2%
Court Fines & Fees	2.9	2.3	0.6	29.5	25.5	4.0	15.7%
Securities Revenue	0.6	0.8	(0.2)	30.1	27.9	2.2	7.9%
Utility Tax	0.1	0.6	(0.5)	5.9	6.3	(0.4)	-6.3%
Board & Care Revenue	0.9	1.8	(0.9)	13.2	15.6	(2.4)	-15.4%
Beer Tax	1.3	1.2	0.1	12.8	12.4	0.4	3.2%
Racing Revenue	0.3	0.3	-	2.9	3.5	(0.6)	-17.1%
Other	14.8	9.9	4.9	63.1	59.5	3.6	6.1%
Transfers from Sweepstakes	12.4	11.6	0.8	81.1	70.3	10.8	15.4%
Tobacco Settlement	-	-	-	39.0	42.4	(3.4)	-8.0%
Utility Property Tax	4.9	4.6	0.3	20.9	20.1	0.8	4.0%
State Property Tax	-	-	-	363.4	371.3	(7.9)	-2.1%
Subtotal	210.5	226.4	(15.9)	2,076.1	1,952.6	123.5	6.3%
Net Medicaid Enhancement Rev	(0.2)	11.5	(11.7)	73.6	147.2	(73.6)	-50.0%
Recoveries	(0.3)	6.6	(6.9)	24.2	23.0	1.2	5.2%
Subtotal	210.0	244.5	(34.5)	2,173.9	2,122.8	51.1	2.4%
Other Medicaid Enhancement Rev to							
Fund Net Appropriations	-	5.0	(5.0)	-	39.1	(39.1)	-100.0%
Total	\$ 210.0	\$ 249.5	\$ (39.5)	\$ 2,173.9	\$ 2,161.9	\$ 12.0	0.6%

Year-to-Date Analysis

General & Education Funds	General		Education	Education	Total		
	Actual	Plan	Actual	Plan	Actual	Plan	Actual vs. Plan
Business Profits Tax	\$ 266.1	\$ 230.7	\$ 53.3	\$ 49.5	\$ 319.4	\$ 280.2	\$ 39.2
Business Enterprise Tax	68.3	70.5	151.8	140.9	220.1	211.4	8.7
Subtotal	334.4	301.2	205.1	190.4	539.5	491.6	47.9
Meals & Rooms Tax	193.0	198.7	7.0	7.6	200.0	206.3	(6.3)
Tobacco Tax	69.6	71.8	80.8	72.7	150.4	144.5	5.9
Liquor Sales and Distribution	120.6	122.5	-	-	120.6	122.5	(1.9)
Interest & Dividends Tax	80.8	70.3	-	-	80.8	70.3	10.5
Insurance Tax	90.5	92.6	-	-	90.5	92.6	(2.1)
Communications Tax	70.5	71.3	-	-	70.5	71.3	(0.8)
Real Estate Transfer Tax	107.2	114.4	51.1	57.2	158.3	171.6	(13.3)
Estate & Legacy Tax	3.6	6.8	-	-	3.6	6.8	(3.2)
Court Fines & Fees	29.5	30.4	-	-	29.5	30.4	(0.9)
Securities Revenue	30.1	30.0	-	-	30.1	30.0	0.1
Utility Tax	5.9	6.4	-	-	5.9	6.4	(0.5)
Board & Care Revenue	13.2	13.5	-	-	13.2	13.5	(0.3)
Beer Tax	12.8	12.5	-	-	12.8	12.5	0.3
Racing Revenue	2.9	3.4	-	-	2.9	3.4	(0.5)
Other	63.1	58.5	-	-	63.1	58.5	4.6
Transfers from Sweepstakes	-	-	81.1	75.0	81.1	75.0	6.1
Tobacco Settlement	-	-	39.0	43.0	39.0	43.0	(4.0)
Utility Property Tax	-	-	20.9	22.8	20.9	22.8	(1.9)
State Property Tax	-	-	363.4	363.0	363.4	363.0	0.4
Subtotal	1,227.7	1,204.3	848.4	831.7	2,076.1	2,036.0	40.1
Net Medicaid Enhancement Rev	73.6	73.0	-	-	73.6	73.0	0.6
Recoveries	24.2	17.6	-	-	24.2	17.6	6.6
Subtotal	1,325.5	1,294.9	848.4	831.7	2,173.9	2,126.6	47.3
Other Medicaid Enhancement Rev to Fund Net Appropriations	-	-	-	-	-	-	-
Total	\$ 1,325.5	\$ 1,294.9	\$ 848.4	\$ 831.7	\$ 2,173.9	\$ 2,126.6	\$ 47.3

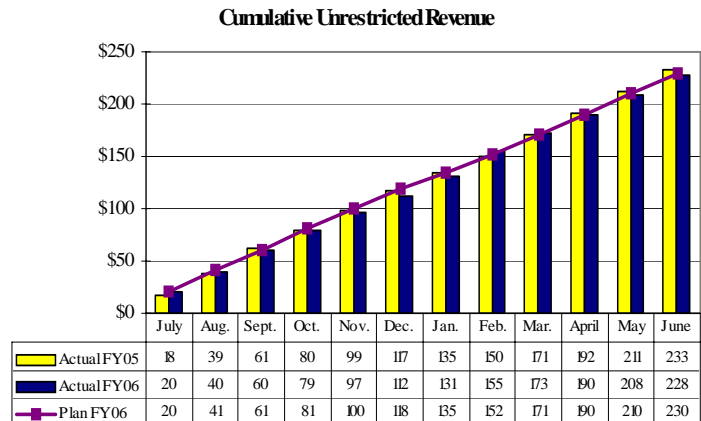


Education Trust Fund Statement of Activity - FY 2006 July 1, 2005 to June 30, 2006 Unaudited Preliminary Accrual: DRAFT	
Description	In Millions
Beginning Surplus (audited gaap)	\$ -
Unrestricted Revenue - See above	848.4
Transfers from General Fund Appropriations (net)	-
Appropriations	(841.9)
Lapses: Hardship	(4.6)
Net GAAP Accruals Property Tax Relief & Other Accruals	2.0
Ending Surplus (Deficit) - Unaudited DRAFT	\$ 3.9
All above amounts are PRELIMINARY AND UNAUDITED and are subject to further adjustments for accounts receivable, gaap accruals and other adjustments as year end is finalized.	

Year-to-Date Analysis

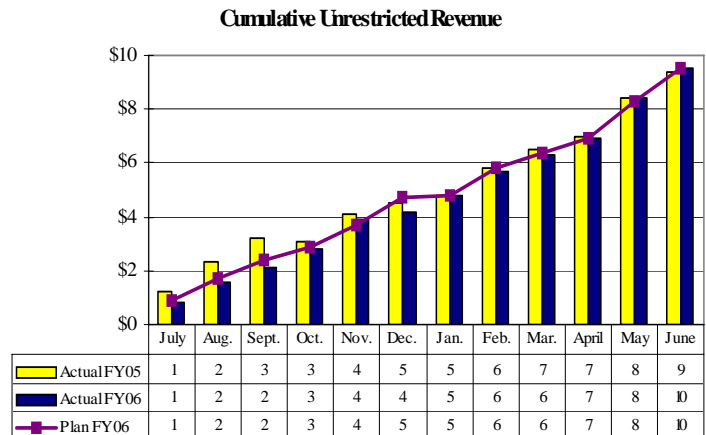
Highway Fund

Revenue Category	FY 06 Actuals	FY 06 Plan	Actual vs. Plan
Gasoline Road Toll	\$ 128.3	\$ 132.0	\$ (3.7)
Miscellaneous	14.2	10.4	3.8
Motor Vehicle Fees			
MV Registrations	66.8	65.8	1.0
MV Operators	4.9	7.0	(2.1)
Inspection Station Fees	3.8	3.9	(0.1)
MV Miscellaneous Fees	4.6	4.3	0.3
Certificate of Title	5.7	6.2	(0.5)
Total Fees	85.8	87.2	(1.4)
Total	\$ 228.3	\$ 229.6	\$ (1.3)



Fish & Game Fund

Revenue Category	FY 06 Actuals	FY 06 Plan	Actual vs. Plan
Fish and Game Licenses	\$ 7.8	\$ 8.3	\$ (0.5)
Fines and Penalties	0.1	0.2	(0.1)
Miscellaneous Sales	0.6	0.4	0.2
Federal Recoveries Indirect Costs	1.0	0.6	0.4
Total	\$ 9.5	\$ 9.5	\$ 0.0



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